



## SB760- Full-Service Architectural & Engineering Firm



Founded in 1982, this accomplished, award-winning architectural and engineering firm averages \$2 Million per year in revenue.

They are an end-to-end full-service company that offers a very broad range of in-house architectural, civil engineering and land survey licensed services. This includes pre-design consulting, design services, project management, inspection and post-completion services. Project demand is increasing across the private, commercial, institutional, residential, telecommunication and military markets they serve.

A key element to their success includes how they foster their close-knit, experienced team of innovative multi-disciplinary professionals in one place. This has enabled them to efficiently solve complex challenges for their repeat, top-tier clients across multiple market areas.

The retiring owner desires to offer continued services within the firm to help facilitate a smooth transition and help support the short-medium term growth objectives of the new owner.

### Company Overview

**Industry:** Architectural & Engineering Services  
**Asking Price:** \$1,795,000  
**Inventory:** Included  
**Founded:** 1982  
**Employees:** 10 FTE, 3PTE  
**Facility Sq. Ft.:** 4,377 (\$8,013/mo. +NNN)

### Business Highlights

- Broad Capability, Diverse Markets Served
- Innovative, Experienced Team
- Seller to Stay on to Facilitate Growth
- Well Respected for 39 years
- Extensive List of Repeat Clients
- 4 Year Average Seller Net > \$600,000

Financial Period	Gross Revenue	Net Seller Earnings (SDE)*
2021 (Jan thru Jun, 6 months)	\$1.02 Million (6 months only)	\$397,888 (6 months only)
2020 (Full Year, 12 months)	\$1.57 Million (12 months)	\$475,371 (12 months)
2019 (Full Year, 12 months)	\$1.95 Million (12 months)	\$547,447 (12 months)
2018 (Full Year, 12 months)	\$2.46 Million (12 months)	\$778,903 (12 months)

<b>Sale Information:</b>	<b>Type of Sale:</b> Asset	<b>Offering Price:</b> \$1,795,000
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<b>Contact Information:</b>	<b>Agent:</b> John LaMay (DRE# 02021491) <b>Mobile #:</b> (408) 757-9959	<b>Office #:</b> (408) 436-1900 <b>Email:</b> <a href="mailto:jlamay@sunbeltbayarea.net">jlamay@sunbeltbayarea.net</a>
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\* SDE = Seller's Discretionary Earnings.

Seller has read and approved this Blind Summary and verifies its accuracy.

Seller

Date

Sunbelt Business Advisors (Broker DRE#02128137)

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