



**SUNBELT**  
**BUSINESS**  
**BROKERS**

## SB#767 - Screen Printing, Embroidery & Full Sublimation Business

Company is well-established, with a 20-year history in screen printing, embroidery, promotional products and sublimation. The company's primary source of revenue is through the sale of customizing almost everything for corporations, schools and sports teams; such as performance uniforms, garments, hats, swags and more, with the appropriate decoration method.

The company offers embroidery as a corollary service, and has invested in sublimation equipment and has become one of the only providers who offer full sublimation. The sublimation service enabled the company to print over 30,000 custom masks during the COVID pandemic. The Company is also one of the only local providers of cut & sew full customized sports uniforms.

The current owners invested heavily in automation and streamlined processes, reducing the staffing requirements and generally resulting in a better managed operation with greater efficiency. This has translated into a stronger profit margin for the company. 2020 was a difficult year for the Company as COVID placed limitations on the demand for sports uniforms. However, in 2021, the Company began rebounding to 2019 levels, and the growth is expected to continue.

A great opportunity for an entrepreneurial and motivated individual with or without direct experience in the screen-printing industry. Alternatively, an existing screen-printing business outside of Santa Clara County would make for an ideal Buyer for strategic geographic expansion. The Sellers will offer training and transitional support to facilitate buyer's success.

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### Company Overview

**Industry:** Screen Printing | Embroidery | Promotional Items  
**Asking Price:** \$290,000  
**Founded:** 2001  
**Employees:** 2 FTE + 1099's  
**Facility Sq. Ft.:** 4,423sf

### Business Highlights

- 20 years with established reputation
- Strong repeat business from existing customers
- 2021 on track to match or surpass 2019 results
- Growth opportunity with dedicated marketing plan

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| Finance             | Revenue   | SDE       |
|---------------------|-----------|-----------|
| 2021 (TTM 5/31/21): | \$458,768 | \$106,548 |
| 2020:               | \$393,895 | \$27,472  |
| 2019:               | \$701,219 | \$136,467 |

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### Sale Information:

**Type of Sale:** Asset Sale  
**Price:** \$290,000

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### Contact Information:

**Broker:** Jordan Zweigoron  
**Email:** Jordan@sunbeltbayarea.net  
**Cell Phone:** (408) 655-0383  
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Seller has read and approved this Blind Summary and verifies its accuracy.