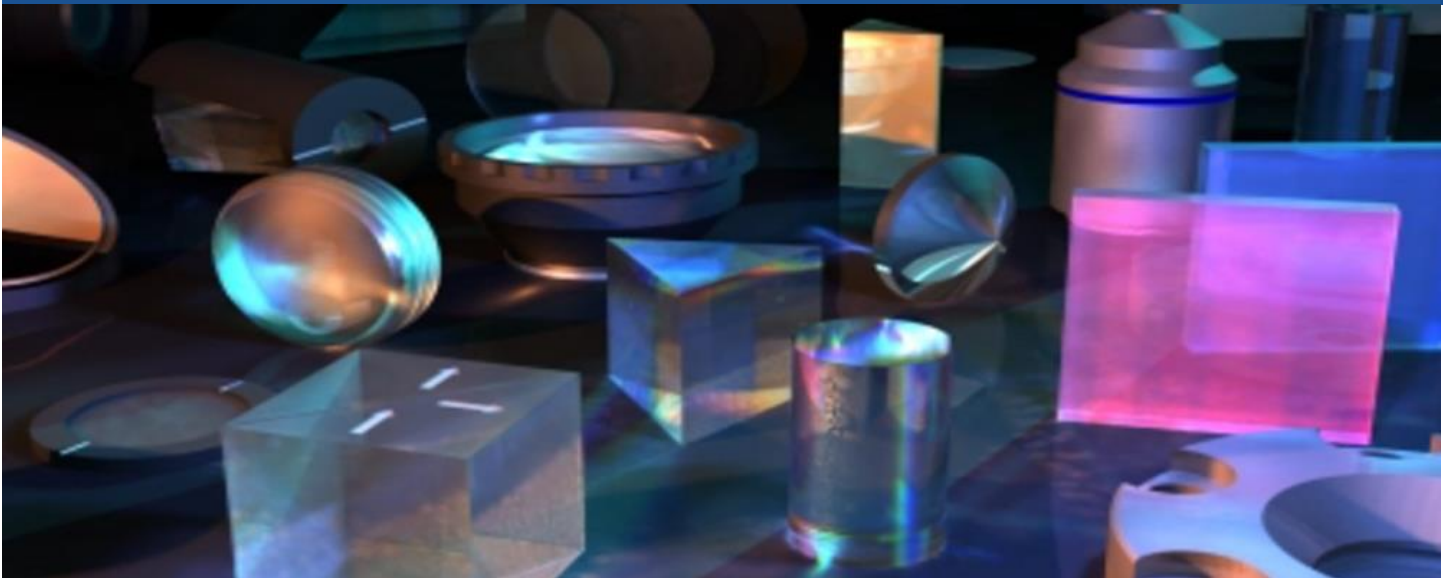










LISTING OPPORTUNITY

Full-Service Optics Coating Manufacturer

\$15+ Million in Equipment and Infrastructure Included in Sale



SPECIFICATIONS

 Price: Negotiable	 Revenue: \$3 Million (5-Year Avg)	 Cash Flow: Available upon NDA
 Location: U.S. West Coast	 Service Area: U.S. and beyond	 Equipment/Facilities: \$15+ Million
 Employees: 17 FTE (Includes 2 Owners)	 Reason for Sale: Seller is Retiring	 Goodwill: 20 Yr. Establishment & Experienced, Skilled Team

BUSINESS SUMMARY

Year Established: 2004

Services: One-stop-shop optics product manufacturer that provides design, coating, fabrication, testing, cleaning, assembly and mechanical parts to several industries

Equipment & Facilities: Over \$15 million in high-quality coating, fabrication, testing and precision machines and supporting manufacturing infrastructure included in the sale

Clients: 90% domestic & 10% International

Lease: 24,000 sq. ft. facility for optics production (owned by owner) & 11,000 sq. ft. facility for mechanical parts production (leased)

Personnel: 17 employees, including 2 owners

Certification: ISO 9001:2015

The presented acquisition opportunity is for a business which specializes in the design, manufacturing and production of precision optical components. Starting from concept drawings and specifications, it delivers high-quality and fully tested products to meet the client's requirements. The company works closely with its customers at every stage; from concept to design, to prototype, and pilot line to final high-volume production all under one roof as a complete optics product solution provider. The company's coating technology has various applications across multiple industries. Most recently, it is being applied to newer technologies in the clean energy sector for the potential benefit of enhancing the energy storage capability of solar panels.

This company was established 20 years ago with a focus on optics coating services. It has grown into a full-service, one-stop shop for all optics products. Its customer base covers a wide range of industries, including:

- Optics and Optics Coating
- Bio & Pharmaceutical
- Laser Technology
- Semi-conductors
- Computers & AI
- Automobile
- Astronomy
- Defense Technology
- Additional Industries

Purchase of this business includes specialized high-capacity equipment and facilities valued at \$15Million+, including an optics fabrication lab and a complete line of CNC machine division. Company is ISO certified and ITAR registered.

The company's average revenue from 2017 to 2021 was about \$3 million. At full production capacity, the maximum revenue potential is 400% to 500% greater than business' current numbers at partial production capacity.

A buyer who can integrate the existing infrastructure while implementing a robust sales and marketing program will have the ability to grow the company's revenue exponentially.

The company's top clients currently include well-known Fortune 500 industry leaders. A buyer with capital and experience in branding and marketing will benefit immediately from the existing infrastructure and the company's 20 years of relationships, experience and accomplishments in optics, optics coating, manufacturing and assembly.